

Techno Funda Stock



BEST AGROLIFE LTD

Sector : Agri Chemical | 5/12/2022

Recommendation
BUY

₹

Buy Price Range
₹1700-1750

🎯

Target Price
₹2200-2300

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%

Expected Return
31-37%

📅

Holding Period
1.5-2 Years

📈

Market Capitalization
₹1578 Cr (Small-Cap)



PRODUCTS

Best Agrolife Ltd. has been servicing the agrochemical industry of India and international markets, with its niche product offerings of more than 70 formulations in the following categories-

- ◆ Insecticides
- ◆ Herbicides
- ◆ Fungicides
- ◆ Plant Growth Regulator

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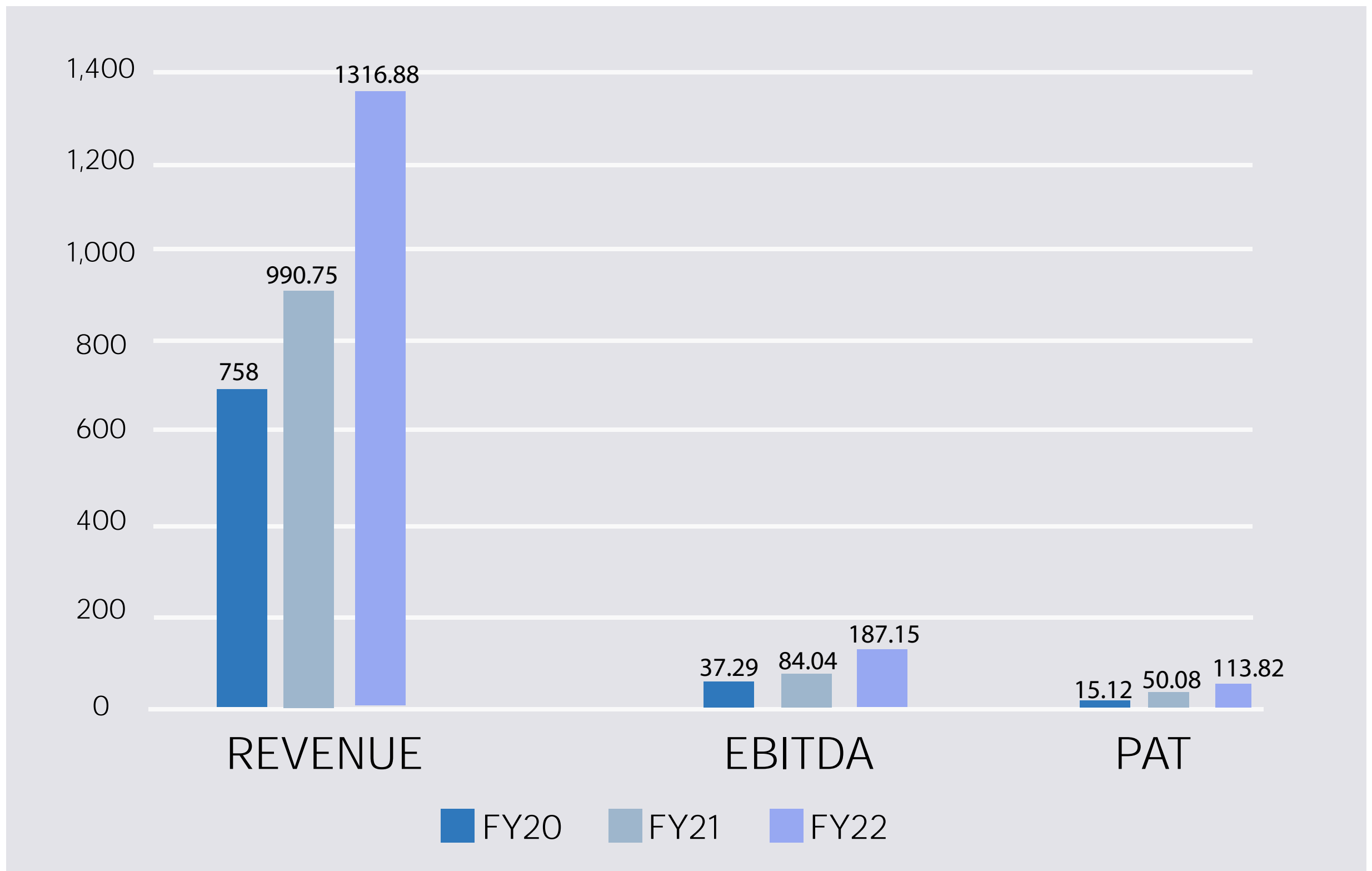
WHY TO INVEST?

- **Capital Expenditure (CAPEX)** of Rs. 25 Cr. to increase formulation capacity by Rs. 300 Cr.
- **Large Distribution Network** of 5,200+ dealers in India ensures adequate supply of the products across states.
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- **Competitive Advantage** of newly patented products, launched in FY22 and FY23 making the company an exclusive seller.
- **Customer Benefits** of One-shot Solution; Eco-friendly effect; Cost effectiveness & Less number of spray rounds per crop cycle.

- **Agrichem Sector Tailwinds with** 'China+1' strategy and 'Atmanirbhar Bharat' promoting & boosting domestic manufacturers.
- **New Product Launches** in FY23 across all the product categories.
- **Earnings Growth Trigger** as the company is foraying in export markets by scaling up business in 2-3 years.
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- **Investment in Human Capital** by appointing professionals in the company. Pramod N Karlekar was appointed recently as the head of R&D.
- **Increased Promoter & Institutional Stake** in the company since last quarter.

FINANCIAL HIGHLIGHTS

(All figures are in INR Cr.)



FY22 KEY FINANCIALS

- ▶ High ROCE **40.7%**
- ▶ EBITDA Margin **14.22%**
- ▶ PAT Margin **8.64%**
- ▶ Debt/Equity Ratio **0.96**
- ▶ Dividend Payout **4.51%**

QUARTER 2-FY23 & FIRST HALF YEAR -FY23 FINANCIAL HIGHLIGHTS

	Q2FY23	Q1FY23	Growth	H1FY23	H1FY22	Growth
Revenue	700.03	464	51%	1164	668.9	74%
EBITDA	182.5	65.9	177%	186.5	71.2	162%
PAT	129.82	40.1	224%	165.9	51.1	225%

All Figures are in INR CR.

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Q2 FY23

- ▶ EBITDA Margin **21.3%**
- ▶ PAT Margin **14.6%**

TECHNICAL HIGHLIGHTS



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- ▶ All-time-high and consolidation breakout with high volume support
- ▶ Upward price-cycle movement
- ▶ Price action above 13, 21 & 50 Weekly Exponential Moving Average
- ▶ Price action above 150 & 200 Daily Exponential Moving Average

RESEARCHED BY



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